



Recruitment

Internal Account Executive (IAE)

Brief:

Develop the customer relationships within the telesales account portfolio
Assist the Area Sales Manager with the achievement of the sales target for specific accounts.

Assist the Area Sales Manager with the achievement of the margin target for specific accounts.

Ensure that all KTUK Quality Standards are maintained and improved at all times.

Maintain accurate records of all existing and potential customers

Preferred Experience:

Telephone sales experience preferably within the tyre/automotive industry
Customer and profit focused

Credible professional with a successful sales record

Self-starter with the ability to develop and manage effective customer relationships by telephone

Strong communication skills

Salary: Subject to experience

Job Type: Contract

Please send your CV and the cover letter to
recruit@kumhotyre.co.uk by 8th July 2016.